

CRUISING HEIGHTS

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FALCON 6X OFF TO GOOD START

Dassault has been encouraged by the activity surrounding its recently-unveiled Falcon 6X, with strong order conversions from customers of the now-scuttled 5X programme, according to John Rosanvallon, Jet President and CEO, Dassault Falcon. He told mediapersons that in the first few months of introducing the newest Falcon, activity had been solid, but added it was still early in the process to draw sales conclusions. However, one conclusion Dassault has made since the introduction was: "It is clear that people like the 6X."

The company had unveiled the 6X in

late February after ongoing problems with the Safran Silvercrest engine forced the French manufacturer to shelve the large-cabin 5X. The new 6X not only will sport a different engine, the Pratt & Whitney Canada PW812D, but will also have an additional 300 nm of range, to 5,500 nm, and a 20-inch longer cabin.

"We have a very good conversion rate with people who have 5X contracts into 6X. That's the first positive indication," Rosanvallon said. "It's encouraging to see that most of the people who stayed with the 5X want to follow to the 6X," he said.