

March - April 2014



assault Aviation will present its Falcon fleet of large cabin, long range business jets at India Aviation, India's biggest civilian air show.

Dassault's 5,950 nm /11,000 km range Falcon 7X trijet, the first business jet certified with a fully-digital flight control system will be at India Aviation. Dassault is the Indian market leader for large cabin, long range aircraft, with 22 aircraft currently in service and several more on order. Most of the new aircraft orders are for the longest range Falcon models, capable of flying nonstop to London City Airport from anywhere in India.

The Falcon 2000 twinjet is also popular among Indian customers. Two newly introduced versions, the 3,350 nm / 6,200 km 2000S and the 4,000 nm / 7,000 km 2000LXS, will offer takeoff and landing performance unparalleled among wide body jets - comparable to much smaller midsize and super midsize models.

Dassault also anticipates a warm reception in India for its brand new 5,200 nm / 9,630 km Falcon 5X which will offer the largest cabin cross-section of any business jet and the lowest ownership and operating costs in its class. Initial Indian orders for the large body twinjet are expected this year. The

## Dassault Aviation bullish on Indian Bizjet market

5X is expected to make its first flight in the first quarter of next year with certification planned at the end of 2016.

"We see improving signs of the Indian market which has been slow recently" remarked Gilles Gautier, Vice president Falcon Sales for Europe, the Middle East and Africa. "India has a real need for expanding business aviation, and we remain bullish about future market prospects."

Because of their exceptional efficiency and flexibility, Falcons are very popular with Indian operators, particularly in the corporate and charter markets. Their unparalleled operating economy and their ability to combine short and long haul flights and fly out of short hard-to-reach airstrips with full range performance - even at high altitudes and high temperature conditions - make them perfect for local conditions.