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# Dassault to present Falcon business jets in Hyderabad

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Hyderabad, March 10: Dassault Aviation will present its Falcon fleet of large-cabin, long-range business jets at India Aviation 2014, scheduled for March 12-16 in Hyderabad. Dassault Falcon is responsible for selling and supporting Falcon business jets throughout the world. It is part of Dassault Aviation, a leading aerospace company, with presence in over 70 countries across five continents.

Dassault's 5,950 nm/11,000-km-range Falcon 7X trijet, the first business jet certified with a fully digital flight control system, will be featured in India Aviation 2014, said a release from the company. Dassault is the Indian market leader for large-cabin, long-range aircraft, with 22 planes currently in service and several more on order. Most of the new aircraft orders are for the longest range Falcon models, capable of flying non-stop to London City Airport from anywhere in India.

The Falcon 2000 twinjet is also popular among Indian customers. Two newly introduced versions, the 3,300 nm/6,200 km 2000S and the 4,000 nm/7,000 km 2000LXS, will offer takeoff and landing performance unparalleled among wide body jets, comparable to much smaller mid-size and super midsize models.

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warm reception in India for its brand new 5,200 nm/9,630-km Falcon 5X, which will offer the largest cabin cross-section for any business jet and the lowest ownership and operating costs in its class. Initial Indian orders for the large body twinjet are expected this year. The 5X is expected to make its first flight in the first quarter of next year, with certification planned at the end of 2016.

"We see improving signs for the Indian market, which has been slow recently" remarked Gilles Gautier, vice-president, sales for Europe, the Middle East and Africa. "India has a real need for expanding business aviation, and we remain bull-

ish on future market prospects," he said.

Because of their exceptional efficiency and flexibility, Falcons are very popular with Indian operators, particularly in the corporate and charter markets. Their unparalleled operating economy, the ability to combine short- and long-haul flights, and the capacity to fly out of short and hard-to-reach airstrips with full range performance—even at high altitudes and high temperature conditions—make them perfect for local conditions. Lower operating expenses and traditionally higher resale value give Falcon ownership cost a real competitive advantage.