

# Business Standard

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## SAVING PRECIOUS LIVES GLOBALLY

MKU PRIVATE LIMITED HAS CROSSED another landmark with the inauguration of the Technical Research Centre to develop innovative and versatile solutions in the specialised field of ballistic protection. MKU is backed by innovation, and the company has firmly established itself globally as a leading manufacturer and supplier of comprehensive ballistic protection solutions and platforms, as well as electro-optic devices like night vision devices and day optics for use by military and para-military personnel.

MKU spends 4.5 per cent of its total turnover on research and development, focusing on innovation as the key to survival of soldiers. As a model employer, the company awarded employees working for it for over 10 years as well as those with distinctive service records.

The company has provided protection to over 1.5 million soldiers globally and designed and delivered solutions for over 1,500 platforms. MKU has manufacturing facilities in India and Germany. The offices are augmented with a wide network of exclusive MKU channel partners spread across the globe to provide localised sales and service support to customers. Its infrastructure spans across two units in India (Malwan and Rooma near Kanpur) and one in Germany (Sittensen). These units can produce over 200,000 helmets, 150,000 ballistic jackets and 300,000 armour inserts, 72,000 sqm (775,000 sq ft.) of armour panels and 6,000 up-armour kits annually. They employ 400 people.

The growing demand for its products and solutions worldwide is a tribute to MKU's technological strength. Regardless of profitability of a product, the company ensures its agreed timely delivery and quality with the result that it has not received any complaint of non-performance for life saving equipment.

Sophisticated, light weight equipment, armour and body protection gear helps armies to reduce overall spending which huge quantities of outdated equipment entails, without offering comparable protection to the combatant. This applies, in particular, to para-military forces – regarded as the first line of defence on the border, or for the protection of vital installations such as power plants, oil and gas pipelines and refineries, which can be better ensured by personnel equipped with sophisticated devices and body-protection armour and night vision devices. Bulk of the gear has so far been imported at substantial costs. MKU is in



BODY PROTECTION ARMOUR & HELMET (left); NIGHT VISION DEVICES (below)

**MKU HAS NOT RECEIVED ANY COMPLAINT OF NON-PERFORMANCE OF A LIFE SAVING EQUIPMENT**

a position to meet most of the requirements of the military and para-military forces, thereby saving precious foreign exchange for the country.

MKU's wide-ranging domain expertise in manufacturing ballistic protection solutions allows it to offer customised and technologically superior products in both soft and hard armour configurations. Exposure to global markets imparts it a superior understanding of various security and defence establishments.

MKU manufactures a wide range of high end and advanced night vision devices and day optics devices which allow soldiers to operate effectively and precisely under low light and near pitch

dark conditions. It has on board adept and qualified experts in the field of electro optics in addition to qualified professionals and technocrats who work cohesively under one roof to provide full sales and service support for its entire range of products. The company serves customers in over 100 countries.

MKU offers complete project management to design and manufacture, as well as integration of protection solutions for land, air and naval platforms.

Whether during hostilities or in peacetime, MKU has on offer a range of sophisticated and latest technology products to save the lives of the personnel, ensuring their efficient functioning from land, air and sea platforms, which are also made safe from enemy action. Indian defence forces need to rely more on MKU to offer solutions to their peculiar problems in the interest of efficiency, reliability, durability, after-sale service and also save foreign exchange for India.

