



SAVING LIVES EARNING SMILES

MKU Pvt. Ltd. selected by Republic of Ecuador for providing ballistic protection to its Police Force -- Awarded contract of 40,000 sets of Body Armour

Largest ever export order for Body Armour secured by an Indian company

Kanpur, India

Dated – July 28, 2014:

MKU Pvt. Ltd., a leading manufacturer of ballistic protection solutions for personnel and land-air-sea platforms has been awarded a contract for 40,000 Body Armour by the Republic of Ecuador for upgrading the protection of its Police Force. MKU had participated in a global tender in Ecuador for the contract. The Body Armour selected by the Ministry of Interior, Ecuador had gone through extensive tests and field trials before being selected. This Body Armour is tested and certified by the National Institute of Justice (NIJ), USA as compliant to their most stringent 0101.06 standard.

The contract was awarded to MKU Pvt Ltd., by Minister of Interior of Ecuador **Sr. Jose Serrano Salgado** at MKU's 100% EOU at Kanpur, India. This is the single largest export order received by an Indian company for Body Armour.

While awarding the contract, Ecuador Minister of Interior **Sr. Jose Serrano Salgado** congratulated MKU on winning the contract and stated that, "MKU was selected on the basis of meeting all specifications and requirements as per the global tender." He added that this decision was extremely important as the country likes to take the best decision for their people and police. "The lives of our police are the lives of our people."

The Hon'ble Minister also stated that the delegation would be coming back to India in few months time to hold discussions with the Indian Home Ministry for an MoU for a strategic alliance.

Speaking on the occasion of the signing ceremony of the contract, Mr. Manoj Gupta, Chairman MKU stated, "MKU is extremely proud to receive this order. India is looked upon primarily as an importer of defense and security equipment. Orders like this will help in putting India on the export map of world class defense and security technology' He added, 'It was about 15 years ago that India had imported Body Armour for Kargil. It makes everyone at MKU very proud that today we have achieved the technological excellence to export these from India'

MKU was setup in 1985 and till date has provided protection to over **1.5 million** soldiers through its products. It has, in its repertoire, 1000+ solutions covering more than 100 types of ballistic threats. It is a



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registered supplier to NATO since 1993 and has manufacturing facilities in India and Germany. **Its products are used and trusted by more than 230 forces in over 100 countries worldwide** including the UN and BAAINBw. Its facilities are certified according to AS 9100.

MKU has several innovative products in the protection and surveillance space. It offers Body Armour, Ballistic Helmets, Armour Inserts, Ballistic Shields, Bomb Blankets and Demining Suits for personnel. It also offers end to end solutions in armouring of Aircraft, Naval Vessels and Land Vehicles. It is in the process of setting up a state of art plant for manufacture of sophisticated Night Vision Devices in India.

Instavest from MKU is a one of its kind patented '*quick release*' ballistic jacket which can be divested by the wearer in one single action in a fraction of a second and can be re-assembled again very quickly for wearing again. It has also developed and promoted the technology for manufacturing '**Boltfree** Helmets' which are based on the 'no-drill concept', this technology provides uniform protection to the soldiers across the entire shell and also protects him from injuries due to secondary fragments.

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